



BENEFITS OF GFI Digital, Inc. for Camdenon Schools:

- **Equipment guaranteed by GFI for entire lease term (if we cannot fix the current equipment we will replace with like model)**
- **Best emergency response time in the industry, guaranteeing 4 hours on-site response on down call**
 - **Current average response time 2.6 hours**
- **Local dedicated administrative personnel for knowledgeable customer service staff and efficient toner replacement system**



Toshiba e-Studio 5540C Color Digital Imaging System

- **Multi-function and multi-tasking color system: Copy, Network Printing, and Scan**
- **55 copies/prints per minute Color and B&W, first copy time 6.5 color, 5.3 B&W**
- **Automatic reversing pass 150 sheet document feeder**
- **Standard automatic duplexing**
- **One touch push scan-to-email, scan-to-folder, scan-to-ftp, and scan-to-hdd**
- **User authentication through use of user codes**
- **1 x 2,500 sheet 8 ½ X 11 drawer**
- **2 x 540 sheet adjustable drawers plus 100 sheet bypass**
- **Staple finisher**
- **SharpDesk OCR software**
- **Price includes delivery, installation, network connectivity, and initial and ongoing user training**



Current Maintenance on (8) Toshiba e-Studio 2500C:

Black & White (169,083 pages)-----\$ 1,183.58 per month
Overages-----0.007

Actual Monthly Volume: 125,000 pages

Color (14,167 pages)-----\$ 992.00 per month
Overages-----0.07

Actual Monthly Volume 21,000 pages
Overage Cost-----\$ 478.31 per month

Total Monthly Cost: \$ 2,653.89



Proposed Solution:

60 month lease-----\$ 1,336 per month

48 month lease-----\$ 1,583 per month

B&W Service Program:

Includes 125,000 pages-----\$ 612.50 per month

Overages-----0.0049

Color Service Program:

Includes 21,000 pages-----\$ 945.00 per month

Overages-----0.045

Total Proposed Monthly Cost: \$ 3,140.50

Monthly Difference: \$ 486.61